

# Your Profit Through Productivity Programme

The PTP programme is made up of 3 key stages, including seminars, 1:1 on-site visits, specialist clinics, best practice workshops and visits.



Stages	1 Getting Started		2 Improve Your Business Performance			3 Recognise Your Achievements	
Steps	1 'Measuring Up' seminar	2 Initial 1:1 visit	3 2 x specialist 1:1 on-site clinics	4 3 x best practice training workshops	5 Best practice visits	6 1:1 summary reviews	7 Improvement and Innovation workshop
Activity	Understand how best practice and benchmarking can make your business more profitable and successful. Sign up for workshops and 1:1 on-site clinics.	Meet with your specialist business coach. Begin benchmarking using 'The Business Health Check'. Identify priorities for action. Devise business improvement plans.	Choose from a wide range of 1:1 on-site clinics which most suit your needs, e.g. eMarketing, team development, training and induction, boosting sales and improving productivity.	A range of half-day best practice workshops is available to choose from, such as 'Business planning', 'Making eCommerce work for you' and 'Managing staff performance'.	Find out at first hand what another business does to implement best practice. An opportunity to see best practice in action.	A chance to review activity, measure improvement through benchmarking and revise plans for the following year. Take advantage of the opportunity to sign up for 'Excellence Through People'.	To learn from other businesses by identifying and sharing best practice, hear about the latest industry developments, learn about the next steps and opportunities and find out how to get your achievements recognised.
Location	At a local venue 3 hours	At your business 3 hours	At your business 2 x 3 hours	At a local venue 3 x ½ days	At a 'best practice business' 2 x ½ days	At your business 3 hours	At a local venue ½ day
Who	You and up to 9 other businesses	You and your business coach	You and your business coach	You and up to 11 other businesses	You and up to 11 other businesses	You and your business coach	You and up to 11 other businesses